



A WORD FROM THE PRESIDENT

“I am pleased to welcome you to the first edition of the David S. Brown Corporate Quarterly Newsletter. With employees in multiple locations and in many different divisions, this is a great way to keep everyone updated with what is going on at DSB. This newsletter is meant to be interactive, so going forward I encourage any input or suggestions about the content. I would like to personally wish everyone a Happy New Year and to thank each of you for your contributions to the success of our company.”

 - Howard Brown

New Hires

We would like to welcome all of our new employees here at David S. Brown. It is our belief that our extraordinary employees are our greatest strength and asset. We could not do what we do without all of our hardworking and motivated team members. We look forward to all of your future achievements here at David S. Brown.

Michael Palmer , <i>Superintendent</i>	Brett Taylor , Porter
Stacy Esgar , <i>Accountant</i>	Carlos Cabo , Maintenance Technician
Joanna Sundiam , Administrative Assistant	George Wees , Drywall Specialist
DeNell Brown , Maintenance Technician	Tony Gonzalez , Landscape Laborer
Christopher Evans , Porter	Oscar Gonzales , Landscape Laborer



Lori Lacombe, General Manager

Department of the Quarter: **PM Construction**

What is PM Construction?

PM Construction Services, Inc. was established in 2001/2002 to pick up services that DSB was outsourcing, namely, construction clean-up and landscaping installs.

How many people work for PM Construction?

PM Construction stays between 27-30 full-time, year-round employees.

How has PM Construction transformed over the years?

What started as a small effort to make some of the construction services in-house has turned into a fully-functioning (and quite busy) division of DSB. Over the last 17 years, we have expanded our services to provide landscape maintenance (mowing, weeding, leaf removal, mulching, etc.) on all sites, new landscape installs, replacement landscaping installs, hardscaping (pavers, benches, trash cans, etc.), irrigation installs and maintenance, drain piping, power washing, annual flower rotations. Also, we do construction clean up, holiday lights and tree installations, snow removal on eight sites and oversee outside contractors such as tree trimming and removals.

Recently Completed Projects



Talmudical Academy is a K-12 yeshiva founded in 1917. David S. Brown recently renovated their Pikesville Campus. PM Construction was in charge of installing the pavers. They also completed the landscaping for the entire site.



McDonogh School is a private PK-12 school founded in 1873. David S. Brown recently built new on-site faculty housing at their Owings Mills location. PM Construction was in charge of installing the pavers. They also completed the landscaping for the entire site, as well as building a fire pit.

Upcoming Projects

In the first quarter of 2019 we will be installing pavers for our new residential property, 405 W. Redwood, located in downtown Baltimore. Later in the year we will be installing pavers and completing the landscaping at Garrison Forest, which is one of our philanthropy projects, as well as at The Met, the newest high-rise apartment complex being built at Metro Centre.



Red Brook Health Tip of the Quarter

Looking to be a better version of yourself in 2019? As an employee of David S. Brown, you have full access and a free membership to the top rated gym and training facility in Owings Mills, Red Brook Health & Wellness Center. Stop by to meet with our staff and develop a training program that pushes you towards your 2019 goals.

Here are some great January tips to get you started on the right path:

- 1) Write down your goals, then prioritize them from easiest to hardest.
- 2) Only attack one goal at a time, starting with the easiest, then add one more every 3 weeks.
- 3) Build a support system with family and/or friends by telling them your current goals. In addition, find others that you can form support systems with.
- 4) Find a gym that will help you with your goals. At Red Brook Health you're family, not just a number!

RECIPE OF THE QUARTER: RAINBOW TORTILLA PINWHEELS

3 12-inch spinach tortilla wraps
1 10 ounce container of La Terra Fina Sriracha Three Cheese Dip & Spread
1 red pepper, cored and thinly sliced
1 yellow pepper, cored and thinly sliced
12 baby carrots, thinly sliced
¼ red cabbage, thinly sliced
1 cup fresh spinach



- 1) Divide the dip evenly into three parts and spread a thin layer on one side of each tortilla.
- 2) Arrange the prepared veggies in rows on the tortilla (see picture).
- 3) Starting at one side, roll the tortilla up over the veggies, pressing it together tightly.
- 4) Slice the tortilla into 1-inch slices crosswise.

Visit www.ASideOfSweet.com for more recipes!